





**GLOW IPS** is a leading provider of innovative software solutions tailored to meet the diverse needs of businesses worldwide. With a commitment to excellence and a passion for technological advancement, we empower organizations to streamline their operations, enhance efficiency, and drive growth through our flagship product,. G K Sharma is owner of Glow Institute of Professional Studies known as Glow Ips, since 2003. Mr. Sharma linked with Tally company & Providing his satisfactory services to Corporates & Education sectors. we are continuously working for the growth of our organization with a strong team of product specialists which is providing a back up to the organization attend any Direct & Indirect Customer queries through Online & Offline tools and providing the best-in-class support that assist all in running their business non-stop.

We provide TALLY ERP Development, Cloud Development . We are Enterprises Tally Partners providing services which implementation, training, support, migration, customization, integration and also a complete enterprise solution on Tally PRIME At present we have 20+ Years of Software Development & implementation experience, 15+ team size Online/offline, 1500+ Tally customization projects, 10+ International projects,

The company based in Delhi (India), primarily aims at developing customized application software for its clients who come from different industries such as **Finance with Indian Statutory Compliance**, **Sales & Distribution**, **Retail Management**, **HR & Payroll**, **Manufacturing**, **Service Sector etc.** 

### **Industry Experience**

GLOWIPS - with a rich experience in the implementation of Enterprise business solutions on Tally enterprise framework - offers a complete solution, which includes consultancy, design, development, implementation and training. Our company deals in Tally PRIME ERP Software, Cloud service, Tally Subscription, placement etc. We enhance value to our customers by bringing to the table an excellent understanding of business processes. Glow IPS an excellent track record in IT consultancy and services, serving Customers in varied sectors such as Manufacturing, Retail, Service sector, Distribution, Medical, Transport, Finance & Government for all type of Business application solutions.





## **Our Mission**

A company's mission statement can often sound condescending and patronizing. We've all read and heard grand and glorious comments made by companies large and small about their commitment to their customers...their commitment to delivering superior tools and technologies...and their commitment to deliver the best, each and every time. Of course, as we all know, reality is quite different than the facts. What a company says in its mission statement often differs from what it is able to provide to its customers on a daily basis.

So instead of telling you what we hope to do for you and your development team, let us tell you what we have done and continue to do every day...

**Research and Development** is the heart of our business. Our number one priority is to deliver feature rich and flexible products that give you options...tools that do not box you into a corner and tie your hands behind your back.

**Technical Support** that exceeds your expectations. We know that no matter how good a product might be, it still requires a dedicated team of individuals fully committed to supporting it. From the most rudimentary inquiries to complex problems, our support team is on-call to help you achieve your objectives.

**Commitment to Innovation**. Technology never stands still and neither do we. From the very first product we released, to our newest tools, our goal has been to innovate at every turn.







#### **Our Vision**

GLOW IPS is Proud to present ourselves as a part of Tally Solution Pvt. Ltd. The Company is managing its Works by the channel of large Network. Our vision is to be a pioneer and leader in providing the most valued solution in the software industry in India. We strive to provide Tally software and cloud service that enhance productivity, enable informed decision-making, and foster growth for our clients. Our vision is to become the preferred partner for business worldwide, helping them achieve financial excellence through our innovative solutions.

## Our Philosophy

Our philosophy revolves round the triangle, the vertices of which are **Simplicity**, **Productivity** and **Adaptability**- and all these only for our customers.

If you decide that you would like to move in a new direction with your business or improve the efficiency of your ongoing process, you can have us develop new solutions personalized just for you. **GLOWIPS** has the built-in flexibility you need to continually address the changing marketplace and your changing needs. The idea is to keep the solution simple yet effective- so as not to overwhelm you with the complexity of the problem and it's solution- so as to **let you focus on your core business**.

The ultimate aim of any business is to maximize profit, which can be obtained only by improved productivity. We design the solutions for our customers keeping this in mind. While working with you, we would rather assume ourselves to be a part of you than maintain a mere professional relationship. We believe a particular problem may have several solutions but with rigorous R&D we try to reach to that solution which improves your productivity and process efficiency to the most extent.







## **Our Quality Process**

In the various stages of a project, across all projects, we follow our organization defined **Quality Procedure**.

At the onset of the project the **Software Project Plan** is prepared which is formally reviewed by the **Quality Assurance Group**.

In the Analysis phase we record our MoMs with the client, prepare the RDA and if it is deliverable to the client it undergoes peer and formal reviews.

In the Design phase the **Design Document** undergoes a peer review.

In the Construction phase the coding is done following the organization defined coding standards and each developer undergoes at least two code reviews of their respective program units.

In the Testing phase the **Unit Test Plan** and **System Test Plan** are prepared and reviewed. The TPRs raised are approved and assigned by the Project Head to the respective developer. The developer resolves the TPR and the cycle is re-tested.

In the Implementation phase the **Acceptance Test Criteria** and **Acceptance Test Plan** are prepared and reviewed by the client. The client uses them to test the system at the client site.

All the above processes are closely followed by the **Quality Assurance Group**. They participate in all reviews.







# **Our Few Clients**























